*Handout*

## Decision and Effects

The CFO of a company went to the chairman of the board and said, “We are thinking of implementing a new financial strategy. It will help us increase our profits, and it will also significantly increase the retirement balance of our employees.”

The chairman answered, “I don't care at all about the retirement accounts. I just want to make as much profit as possible. Let's implement the new strategy.”

They started the new program. Sure enough, the retirement balances of the employees were significantly increased. Many people became rich overnight.

### *Question*

Did the chairman intentionally increase the retirement balances of the employees?

Yes or No (Circle your choice)

### *Rating*

On the following scale, rate how much praise would you give the chairman for his part in increasing the employees' retirement accounts.

1 = No praise

2 = Very little praise

3 = Some praise

4 = A lot of praise